

EXHIBIT 2

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18
UNITED STATES DISTRICT COURT
 19
NORTHERN DISTRICT OF CALIFORNIA
 20
SAN FRANCISCO DIVISION

21
 EPIC GAMES, INC.,
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 Plaintiff,
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 v.
 24
 GOOGLE LLC et al.,
 25
 Defendants.

26 Case No. 3:20-cv-05671-JD

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**JOINT CASE MANAGEMENT
 STATEMENT**

28 Date: October 8, 2020
 Time: 10:00 a.m.
 Courtroom: 11, 19th Floor (via Zoom)
 Judge: Hon. James Donato

1 In response to the Court’s docket Order dated September 18, 2020 (ECF 50), Epic
 2 Games, Inc. (“Epic”) and Google LLC; Google Ireland Limited; Google Commerce Ltd.; Google
 3 Asia Pacific Pte. Ltd.; and Google Payment Corp. (collectively “Google”, and together with
 4 Epic, the “Parties”), have met and conferred and hereby submit this Joint Case Management
 5 Statement.

6 **Epic’s Preliminary Statement.** The Court’s Order of September 18, 2020 (the
 7 “Order”) directed the Parties to prepare “[a] joint case management statement”, a document
 8 governed by Section 3 of the Standing Order for Civil Cases Before Judge James Donato (the
 9 “Standing Order”) and the Standing Order for All Judges of the Northern District of California:
 10 Contents of Joint Case Management Statement. Epic has sought to do so. Google, however,
 11 refuses to engage on many of the requirements of such joint case management statement
 12 (“JCMS”), arguing that the Order does not convene a Case Management Conference pursuant to
 13 the Standing Order. Epic disagrees with Google’s reading of the Order and, regardless of the
 14 nature of the upcoming conference, believes the Parties should provide the Court with all the
 15 information called for in a JCMS, so as to advance the case rather than delay it. Epic, for its part,
 16 has attempted to provide its position on the topics called for in a JCMS, even where Google
 17 refused (improperly, in Epic’s view) to provide its position on these topics. Epic has done so
 18 separately because it believes this Action is materially different from *Carr v. Google LLC et al.*,
 19 Case No. 20-cv- 05761-JD (filed August 15, 2020), and *Pure Sweat Basketball, Inc. v. Google*
 20 *LLC et al.*, Case No. 20-cv-05792-JD (filed August 17, 2020) (the “Related Actions”), a view
 21 shared also by Plaintiffs in the Related Actions who acknowledged that there are “profound
 22 differences with the *Epic* complaint”. See *Pure Sweat Basketball Inc., et al. v. Google LLC, et.*
 23 *al.*, Case No. 20-cv-005792, Dkt. No. 44 at 3.

24 **Google’s Preliminary Statement.** The Court has “related” three separate actions
 25 under Local Rule 3-12—namely, the *Epic*, *Carr* and *Pure Sweat Basketball* (“PSB”) cases
 26 (together for purposes of Google’s Statements herein, “the Related Cases”). Google’s
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1 understanding is that the Court ordered a status conference principally to discuss consolidation of
 2 the Related Cases for pretrial and trial purposes. Google proposed that all parties in the Related
 3 Cases should submit a single case management statement addressing the matter of potential
 4 consolidation. Google and the *Carr* (putative consumer class) and *PSB* (putative developer
 5 class) plaintiffs agreed to such an approach. Epic, however, declined to participate in a
 6 combined statement. Epic also apparently takes the position, contrary to Google's
 7 understanding, that the Court has set an initial case management conference for October 8, 2020,
 8 thus triggering various events under the federal and local rules. Google believes that the Court's
 9 determination of whether and how the Related Cases should be coordinated is a threshold issue.
 10 For example, if the Court determines that discovery should be coordinated, then *all* of the parties
 11 in the Related Cases—not just Epic and Google—should meet and confer, at the appropriate
 12 time, about a proposed discovery schedule and potential coordination order. Google respectfully
 13 proposes that, consistent with common local practice, the most efficient sequence of case events
 14 is for the Court to first address threshold matters of relation, coordination and consolidation, and
 15 then consider Google's initial pleadings challenges, to be followed by the initial Case
 16 Management Conference set at a later date.

17 I. JURISDICTION AND SERVICE

18 The Parties agree that this Court has subject-matter jurisdiction over this case
 19 pursuant to the Clayton Antitrust Act, 15 U.S.C. § 26, and 28 U.S.C. §§ 1331 and 1337. The
 20 Parties further agree that the Court has supplemental and diversity jurisdiction over Epic's state
 21 law claims pursuant to 28 U.S.C. §§ 1367 and 1332. There are no issues pending regarding
 22 personal jurisdiction or venue, and no parties remain to be served.

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1 **II. FACTS**

2 **EPIC'S STATEMENT:** Google has a monopoly in the Merchant Market for
 3 Mobile Operating Systems,¹ which is the market comprising mobile operating systems that
 4 original equipment manufacturers (“OEMs”) can license for installation on smart mobile devices
 5 they manufacture, such as mobile phones and cellular-enabled tablets. In practice, Google’s
 6 Android operating system (“Android”) is the only licensable option for OEMs.

7 Google uses its monopoly in the Merchant Market for Mobile Operating Systems
 8 to unlawfully maintain monopolies and restrain trade in two related aftermarkets: (i) the Android
 9 App Distribution Market, which is the market for the distribution of mobile applications (“apps”)
 10 to users of Android smart mobile devices, and (ii) the Android In-App Payment Processing
 11 Market, which is the market for the processing of payments for the purchase of digital content
 12 that is consumed within Android apps.

13 Google has a monopoly in the Android App Distribution Market through the
 14 Google Play Store, which is Google’s app store. More than 90% of app downloads through app
 15 stores on Android mobile devices go through the Google Play Store, and Google has taken a
 16 variety of steps to restrict and discourage app downloads outside of app stores. Google’s anti-
 17 competitive acts that maintain this monopoly include: (1) conditioning OEMs’ licensing of the
 18 Google Play Store, as well as other essential Google services, on OEMs’ agreement to place the
 19 Google Play Store on the home screen of their devices; (2) interfering with OEMs’ ability to
 20 distribute apps directly to consumers through pre-installation on the devices they make;
 21 (3) preventing competing app distributors from providing Android users ready access to
 22 competing app stores; (4) conditioning app developers’ ability to effectively advertise their apps
 23 to Android users on using the Google Play Store to distribute their apps; and (5) restricting the
 24 manner in which consumers can discover, download, and install mobile apps and app stores.

25
 26 ¹ Capitalized terms used but not defined herein shall have the meaning ascribed to them in the Complaint.
 27 (Dkt. 1.)

With respect to the Android In-App Payment Processing Market, Google conditions app developers' access to the Google Play Store on their agreement to use Google Play Billing—Google's in-app payment processing tool—to process in-app purchases of digital content. App developers thus are coerced into using Google Play Billing if they wish to reach Android users through the Google Play Store; this constitutes an anti-competitive tie.

The effect of Google's conduct is to foreclose competing app distributors and payment processors—like Epic—from the relevant markets. On August 13, 2020, Epic stood up to Google by providing users with a choice of payment processors on Epic's popular *Fortnite* app. In retaliation against Epic for introducing competition to Google Play Billing, and in furtherance of Google's anti-competitive scheme, Google removed *Fortnite* from the Google Play Store. As a result, Epic suffered—and continues to suffer—irreparable harm to its reputation, goodwill, and competitive standing. Each day that Epic remains off the Google Play Store causes Epic unquantifiable harm because Google's other restraints ensure that downloading apps outside an app store is threatening and technically challenging to most users, which prevents Epic from effectively distributing *Fortnite* to many Android users. Epic promptly filed its Complaint for Injunctive Relief (the “Complaint”) on August 13, 2020.

Epic anticipates that the following factual issues, among others, will be disputed:

- (a) whether the Android App Distribution Market and the Android In-App Payment Processing Market constitute valid antitrust markets;
- (b) whether Google has engaged in the aforementioned conduct in those markets; and
- (c) the effects of Google's conduct on competing app distributors and payment processors, developers, and users.

GOOGLE'S STATEMENT: For over a decade, Google has devoted substantial resources to developing the Android operating system (“OS”) based on the principle of openness, while ensuring trust, safety, and reliability. Android is technologically open. This means OEMs can customize the OS to run on an extraordinary range of devices with highly differentiated software, features, and user interfaces. Google licenses Android OS to OEMs such as Samsung, LG, and Motorola free of charge. Because Android is an open platform, it allows for incredibly

1 broad customization. As a result, OEMs, starting with zero-cost software, are freed up to develop
 2 innovative Android devices for users at varying price points.

3 Consistent with the principle of openness, Google also created Google Play—a
 4 non-exclusive app store where developers can make their Android apps available to users.
 5 Google offers a license to Google Play, along with other popular Google apps, to OEMs. There
 6 is no requirement to license this suite of apps. However, nearly all Android OEMs choose to do
 7 so because it gives their users “out-of-the-box” functionality to directly compete with Apple’s
 8 iPhone, which runs on iOS—the main competitive mobile OS to Android. Google’s significant
 9 investment in Android and Google Play, coupled with its commitment to an open ecosystem,
 10 have helped to dramatically increase innovation, consumer choice, and output in the mobile
 11 device and software industries.

12 In contrast to iPhone users who must download apps through Apple’s App Store,
 13 Android users have many options for where to get apps. Besides Google Play, they can
 14 download apps directly from app developers via websites; through alternative app stores, such as
 15 the Samsung Galaxy Store, that OEMs preload on a device, or download directly onto a device,
 16 such as Amazon Appstore for Android or SlideME.

17 App developers are free to choose whether or not to charge for apps distributed
 18 through Google Play. The overwhelming majority of apps are distributed to users on Google
 19 Play for free. For those apps distributed through Google Play for a fee, developers process the
 20 payment of those app purchases and in-app purchases through Google Play’s billing system.
 21 Beyond mere payment processing, this allows Google Play to offer important services including
 22 easy-to-understand purchase information, centralized customer support, spending and budgeting
 23 controls, parental controls, parental or family member approval for app and in-app purchases,
 24 centralized management for all Google Play subscriptions, protection from subscription fraud,
 25 and reminders about free trials and recurring charges, among others. It also allows Google Play
 26 to offer valuable services to developers including, but not limited to, connecting developers to a
 27 global consumer base that trusts the platform because of Google Play’s security investments,

1 access to a payment platform that supports a wide variety of payment options, and app
 2 development and optimization tools.. Google Play's billing system also helps ensure that Google
 3 is able to recapture its significant investment in Google Play and the broader Android ecosystem.

4 Google's conduct is procompetitive and it denies any allegation that its conduct
 5 violates antitrust or unfair competition laws or harms competition in any relevant market.

6 Fortnite is a popular video game distributed by Epic to users of Microsoft Xbox,
 7 Sony PlayStation, Nintendo Switch, PCs, laptops, and Macs and, previously, iOS devices. Epic
 8 launched Fortnite on Android devices in August 2018, but initially did not distribute Fortnite
 9 through Google Play. Rather, Fortnite was only available by direct download and within 21 days
 10 of the launch, over 15 million users downloaded Fortnite on their Android devices.² For more
 11 than 1-1/2 years, Epic distributed Fortnite to tens of millions of Android devices *entirely outside*
 12 of Google Play.

13 In April 2020, Epic began offering Fortnite through Google Play. Then, on
 14 August 13, 2020, Epic willfully violated Google Play's policies as part of an orchestrated public
 15 relations strategy. For game developers who choose to sell their apps through the Play Store,
 16 Google has published long-standing policies that are fair to developers and keep the store safe
 17 for users. As a result of Epic's calculated breach of those policies, Google removed the non-
 18 compliant version of Fortnite from Google Play consistent with how Google treats apps found to
 19 be in violation of its policies.

20 Today, Fortnite remains easily accessible and available to Android users through
 21 direct download from Epic's own website³, and through other app stores, including the Samsung
 22 Galaxy Store (which comes preloaded on the most widely used Android devices). And Epic is
 23 able, if it so chooses, to distribute a compliant version of Fortnite on Google Play while it
 24 litigates this case.

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 26 ² <https://arstechnica.com/gaming/2018/09/fortnite-reaches-15-million-android-downloads-without-google-play/>

27 ³ <https://www.epicgames.com/fortnite/en-US/mobile/android/get-started>

1 **III. PRINCIPAL LEGAL ISSUES DISPUTED BY THE PARTIES**

2 **EPIC'S STATEMENT:** At this time, Epic anticipates that the following issues
 3 will be disputed:

- 4 • Whether Google's conduct in the Android App Distribution Market violates
 Sections 1 or 2 of the Sherman Act, 15 U.S.C. §§ 1, 2. (*See Compl. at Counts 1, 2, 3*
 and 6 ¶¶ 135-157, 174-183.)
- 5 • Whether Google's conduct in the Android In-App Payment Processing Market
 violates Sections 1 or 2 of the Sherman Act, 15 U.S.C. §§ 1. (*See Compl. at Counts 4*
 and 5 ¶¶ 158-165.)
- 6 • Whether Google has monopoly power in either of the aforementioned markets.
- 7 • Whether Google has unlawfully retaliated against Epic.
- 8 • Whether Google's conduct as alleged in the Complaint violates California's
 Cartwright Act, Cal. Bus. & Prof. Code § 16700 *et seq.*, and Unfair Competition Law,
 Cal. Bus. & Prof. Code §§ 17200, *et seq.* (*See Compl. at Counts 7-11 ¶¶ 184-238.*)

9 **GOOGLE'S STATEMENT:** At this time, Google believes the Related Cases
 10 raise the following primary substantive legal issues:

- 11 • Whether the practices alleged in the complaints have led to the acquisition or
 maintenance of an unlawful monopoly in any relevant antitrust market(s).
- 12 • Whether the practices alleged in the complaints constitute an unreasonable restraint of
 trade in any relevant antitrust market(s).
- 13 • Whether the practices alleged in the complaints violate any state unfair competition
 law(s).
- 14 • Whether Epic breached the Google Play Developer Distribution Agreement (DDA)
 and/or violated any applicable policies.

1 **IV. MOTIONS**

2 There are no pending motions. Case relatedness motions are addressed below in
 3 Section X (Related Cases). With respect to Google's stated intent to move to dismiss this Action
 4 and the Related Actions, the Parties positions are as follows.

5 **EPIC'S STATEMENT:** Epic believes that any motion by Google to dismiss this
 6 Action should be limited to this Action only.⁴ As noted above and further discussed below, the
 7 Related Actions raise issues that are distinct from some of the issues raised in this Action,
 8 especially because Epic, as a would-be competitor of Google in the app distribution and payment
 9 processing markets at issue in the Complaint, is differently situated than the Plaintiffs in the
 10 Related Actions. Moreover, the schedule for any motion practice may not be the same in this
 11 Action and in the Related Action; for example, another relatedness motion has been filed in this
 12 case (Dkt. No. 53), which (as Google and Plaintiffs in the Related Actions acknowledge) will
 13 likely require determination of lead plaintiffs and the likely designation of an operative
 14 consolidated complaint for the putative developer class action—meaning that motion practice
 15 with respect to the developer class action may be delayed. Epic respectfully requests the
 16 ordinary rules apply to any motion to dismiss this Action to ensure it is not prejudiced. Epic
 17 submits this would not create inefficiency or duplication of efforts, as the outcome of any
 18 expeditious motion to dismiss this Action would at the very least inform Google and Plaintiffs in
 19 the Related Actions as to the relative strength of their positions.

20 In the alternative only, should the Court order the Parties to proceed with a single
 21 omnibus motion, Epic respectfully requests that the Court direct Google to file a motion not
 22 exceeding 35 pages, and then allow Epic and Plaintiffs in the Related Actions, upon receiving
 23 Google's Motion, to confer with Google and approach the Court with an agreed-to proposal or
 24

25 ⁴ Contrary to the assertions in the JCMS filed in the Related Actions, Epic did not agree to coordination of
 26 motions to dismiss in this Action and the Related Actions "to the fullest extent reasonably possible", and did not
 27 agree to the schedule or page numbers or allocations presented there and below. *See Pure Sweat Basketball Inc., et al. v. Google LLC, et. al.*, Case No. 20-cv-005792, Dkt. No. 44 at 2.

1 with competing proposals on the number and allocation of pages allowed for opposition. Epic
 2 submits Google's proposal below is unfair and untenable, as Epic has no way to assess whether
 3 Google's motion will focus disproportionately on Epic's Complaint, in which case Epic would
 4 be restricted to a 25-page opposition responding to a 35-page opening brief, after which Google
 5 would have a 25-page reply. This distribution of pages—with Google receiving more than twice
 6 as many pages—would be manifestly unfair.

7 Epic does not believe that Google requires another month to file its opening brief
 8 when it has had Epic's and the Related Actions' complaints for over a month. However, Epic
 9 would agree to Google's proposed motion to dismiss schedule if the Court does not stay
 10 discovery during the pendency of the motion.

11 **GOOGLE'S STATEMENT:** Google anticipates filing a motion to dismiss in
 12 the Related Cases and, in the interest of efficiency, proposes a coordinated briefing schedule and
 13 related page limits below. Counsel for the *Carr* and *PSB* Plaintiffs have agreed with this
 14 proposal:

Proposed Briefing Schedule - Omnibus Motion to Dismiss <i>Epic, Carr, PSB</i>			
Party	Event	Deadline	Page Limits
Defendants	Motion	November 6, 2020	35
Plaintiffs	Oppositions	December 4, 2020	25/25/25
Defendants	Reply	December 23, 2020	25

22 **V. AMENDMENT OF PLEADINGS**

23 At this time, Epic does not anticipate seeking any amendments to its Complaint,
 24 but reserves the right to do so in response to a dispositive motion or responsive pleading by
 25 Google.
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1 **VI. EVIDENCE PRESERVATION**

2 Epic certifies that it has reviewed the Guidelines Relating to the Discovery of
 3 Electronically Stored Information, that it discussed evidence preservation with Google at the
 4 Parties' meet and confer on September 29, 2020, and that Epic has taken reasonable and
 5 proportionate steps to preserve evidence relevant to the issues reasonably evident in this action.

6 Google acknowledges that it has reviewed the Court's Guidelines and Checklist
 7 regarding the Discovery of Electronically Stored Information ("ESI") and confirms that, at the
 8 appropriate time, it will meet and confer with plaintiffs in all Related Cases to address reasonable
 9 and proportionate steps, including developing a joint ESI protocol, to preserve evidence relevant
 10 to the issues reasonably evident in this action. Further, Google represents that it has taken
 11 appropriate steps to preserve evidence relevant to the issues reasonably evident in this action.

12 **VII. DISCLOSURES**

13 **EPIC'S STATEMENT:** Epic's position is that the Parties should serve the
 14 information required by Fed. R. Civ. P. 26(a)(1) by October 22, 2020. The Parties already have
 15 met and conferred, and while Google refused to engage on disclosure or other matters pursuant
 16 to Fed. R. Civ. P. 26(f), there is no reason to delay discovery from proceeding.

17 **GOOGLE'S STATEMENT:** The Parties have not met and conferred about
 18 disclosures or any other matters pursuant to Fed. R. Civ. P. 26(f). Google's position is that the
 19 Court should first address threshold matters of relation, coordination and consolidation, and then
 20 consider Google's initial pleadings challenges to each of the complaints, to be followed by a
 21 coordinated initial Case Management Conference in all Related Cases. In advance of the initial
 22 Case Management Conference, Google will meet and confer with the parties in all Related
 23 Cases, consistent with its obligations under federal and local rules.

24 **VIII. DISCOVERY**

25 **A. Discovery Propounded to Date**

26 No discovery has been propounded as part of this litigation to date.

1 **EPIC'S STATEMENT:** Epic's position is that discovery should commence no
 2 later than October 8, 2020. Epic's proposed case schedule, which includes fact and expert
 3 discovery cutoff dates and assumes party and third-party discovery, is set forth in Exhibit A.
 4 Google's position appears to be that the Court should resolve all the pending motions to dismiss
 5 before the Parties proceed to discovery. Such a stay would be inappropriate here because Epic's
 6 Complaint extensively details Google's anti-competitive behavior. There would be no benefit to
 7 delaying for months for resolution of Google's prospective motion to dismiss which has not yet
 8 been filed and will not dispose of this case. *See In re Valence Tech. Sec. Litig.*, 1994 WL
 9 758688, at *3 (N.D. Cal. Nov. 18, 1994) (denying defendant's motion to stay discovery where
 10 defendant relied "solely on the possible success of his upcoming motion to dismiss" without
 11 providing "a stronger showing of a presently deficient complaint").

12 Epic disagrees with Google's assertion that the schedule in Exhibit A is premature
 13 because the dates were not "subject to a proper meet and confer"; Epic proposed to meet and
 14 confer with Google, including on the proposed schedule, but Google refused to engage and failed
 15 to provide a counterproposal.

16 **GOOGLE'S STATEMENT:** Any discovery in the Related Cases will involve
 17 numerous third parties, including, for example, original equipment manufacturers (OEMs),
 18 mobile carriers, app developers and app distributors, video game console manufacturers,
 19 retailers, and consumers. To promote the most efficient case management plan, Google's
 20 position is that the Court should first address threshold matters of relation, coordination and
 21 consolidation, and then consider Google's initial pleadings challenges to each of the complaints,
 22 to be followed by a coordinated initial Case Management Conference in all Related Cases. In
 23 advance of the initial Case Management Conference, Google will meet and confer with the
 24 parties in all Related Cases, consistent with its obligations under federal and local rules. For
 25 these reasons, Google disagrees with the dates proposed in Exhibit A as premature, as they were
 26 not subject to a proper meet and confer between Epic and Google, nor did the discussions
 27 involve counsel for the *Carr* and *PSB* Plaintiffs.

1 **B. Scope of Anticipated Discovery**

2 **EPIC'S STATEMENT:** At this time, Epic expects to seek documentary and
 3 testimonial discovery from Google regarding, among other things: (1) Google's agreements with
 4 and communications concerning OEMs or app developers regarding Android, app distribution,
 5 or in-app payment processing; (2) Google's policies, practices, and pricing for the Google Play
 6 Store and Google Play Billing; (3) historical and projected revenues, costs, and profitability for
 7 the Google Play Store and Google Play Billing; (4) methods of downloading apps or app stores
 8 outside of the Google Play Store, including the additional steps and warnings consumers
 9 encounter on Android devices when they download an app directly from a developer; (5)
 10 Google's purported commitment to maintaining an "open" Android ecosystem; (6) the relevant
 11 markets described in the Complaint and Google's power in those markets, including any barriers
 12 to entry; (7) the effects of Google's policies and practices on competition, innovation, app
 13 distributors, app developers, and consumers; (8) any purported procompetitive justifications for
 14 Google's conduct; (9) Epic or its products, including Google's actual or contemplated response
 15 to the introduction of Epic's direct pay option on the Google Play Store; and (10) Google's
 16 productions in government investigations and inquiries regarding Google Play Store practices.

17 Epic also intends to seek documentary and testimonial discovery from non-
 18 parties.

19 **GOOGLE'S STATEMENT:** See Google's Statement, above.

20 **C. Coordinating Discovery with Class Action Lawsuits**

21 **EPIC'S POSITION:** Epic believes that, where it is reasonably practical,
 22 discovery should be coordinated between this action and the Related Actions. There are,
 23 however, important factual and procedural differences between the cases. Unlike the Related
 24 Actions, this is not a class action and Epic is not seeking damages. Additionally, there may be a
 25 need to consolidate further some of the pending class actions, and to designate lead plaintiffs, all
 26 of which could unduly delay Epic's case. As explained in more detail below (*see* Section XXI),

1 this case should move faster than the Related Actions, as Epic is suffering ongoing irreparable
 2 harm as a result of Google's retaliation. Accordingly, Epic believes that there will come a point
 3 when discovery will likely substantially diverge between the cases.

4 **GOOGLE'S STATEMENT:** For the reasons discussed above, Google believes
 5 that there are substantial efficiencies in coordinating discovery in the Related Cases to the
 6 maximum extent possible. Although Epic is not seeking damages, Google does not believe
 7 discovery on that issue, or on issues related to class certification, require the discovery timetable
 8 between the Related Cases to diverge. Google also has not retaliated against Epic, any harm
 9 Epic has suffered is not irreparable and is of its own making. There is no greater urgency to
 10 Epic's case compared to *Carr* or *PSB*, as discussed in more detail below (*see* Section XXI).

11 **D. Report on Planned Stipulated E-Discovery Order**

12 **EPIC'S STATEMENT:** Epic's position is that the Parties should file a
 13 Stipulated Electronically Stored Information (ESI) [Proposed] Order by November 5, 2020.

14 **GOOGLE'S STATEMENT:** The Parties will meet and confer and anticipate
 15 agreement upon a Stipulated Electronically Stored Information (ESI) [Proposed] Order.

16 **E. Proposed Discovery Plan**

17 **EPIC'S STATEMENT:** Epic's proposal regarding the timing of discovery is set
 18 forth in Exhibit A. As noted above, Epic disagrees with Google's position that the Court should
 19 consider its initial pleading challenges before engaging on scheduling topics.

20 **GOOGLE'S STATEMENT:** Google believes it is premature to discuss a
 21 discovery plan before the Court considers the threshold issue of the extent this case needs to be
 22 consolidated or coordinated with *Carr* and *PSB*. Additionally, Google's position is that the
 23 Court should first address threshold matters of relation, coordination and consolidation, and then
 24 consider Google's initial pleadings challenges to each of the complaints, to be followed by a
 25 coordinated initial Case Management Conference in all Related Cases. In advance of the initial
 26

1 Case Management Conference, Google will meet and confer with the parties in all Related
2 Cases, consistent with its obligations under federal and local rules.

3 **F. Current Discovery Disputes**

4 To date, the Parties have not identified any discovery disputes.

5 **IX. CLASS ACTIONS**

6 There is no proposed class at issue in this matter.

7 **X. RELATED CASES**

8 This Court has related two cases to this litigation: *Carr v. Google LLC et al.*,
9 Case No. 20-cv- 05761-JD (filed August 15, 2020), and *Pure Sweat Basketball, Inc. v. Google*
10 *LLC et al.*, Case No. 20-cv-05792-JD (filed August 17, 2020). See Related Case Order, Dkt. 42
11 (Sept. 9, 2020); Related Case Order, Dkt. 46 (Sept. 10, 2020). On September 29, 2020, a
12 plaintiff in a newly filed action—*Peekya Servs. Inc. v. Google LLC et al.*, Case No. 20-cv-06772
13 (filed September 29, 2020)—filed a motion to relate to this litigation. That motion is pending.
14 At this time, the Parties are not aware of other related cases.

15 **XI. RELIEF**

16 **EPIC'S STATEMENT:** Epic seeks all appropriate injunctive and equitable
17 relief, including that the Court: (1) enter judgment in favor of Epic and against Google; (2) issue
18 an injunction prohibiting Google's anti-competitive and unfair conduct and mandating that
19 Google take all necessary steps to cease such conduct and to restore competition; (3) declare that
20 the contractual restraints complained of in the Complaint are unlawful and unenforceable; (4)
21 award any other equitable relief necessary to prevent and remedy Google's anti-competitive
22 conduct; and (5) grant any further relief the Court deems just and proper. (See Compl. at 59
23 (Prayer for Relief).) Epic does not seek monetary relief in this litigation.

24 **GOOGLE'S STATEMENT:** Google believes that Epic is not entitled to any
25 relief as Google's conduct has not violated any federal or state law.

1 **XII. SETTLEMENT AND ADR**

2 The Parties have met and conferred regarding ADR and determined that ADR
3 would not assist in resolving the dispute at this time. The Parties, however, intend to stipulate to
4 an ADR process in due course.

5 Epic and Google will file an ADR Certification form in advance of the status
6 conference.

7 **XIII. CONSENT TO MAGISTRATE JUDGE FOR ALL PURPOSES**

8 The Parties respectfully decline assignment to a magistrate judge to conduct all
9 further proceedings in this litigation.

10 **XIV. OTHER REFERENCES**

11 The Parties agree this case is not suitable for reference to binding arbitration, a
12 special master, or the Judicial Panel on Multidistrict Litigation.

13 **XV. NARROWING OF ISSUES**

14 At this stage, the Parties do not seek bifurcation of any issues. The Parties further
15 agree that it is too early to identify potential ways to expedite the presentation of evidence at
16 trial, or otherwise narrow the case by agreement or motion.

17 **XVI. EXPEDITED TRIAL PROCEDURE**

18 The Parties agree that this case is not suitable for handling under the Expedited
19 Trial Procedure of General Order No. 64.

20 **XVII. SCHEDULING**

21 **EPIC'S STATEMENT:** Epic's proposal regarding the case schedule is set forth
22 in Exhibit A.

23 **GOOGLE'S STATEMENT:** Google disagrees with the dates proposed in
24 Exhibit A as premature, as they were not subject to a proper meet and confer, and they are
25 proposed in advance of a status conference on consolidation of related cases (not an initial Case
26 Management Conference).

1 **XVIII. TRIAL**

2 Epic has not demanded a jury trial and is only seeking equitable relief. At this
 3 time, before any discovery has taken place, the Parties are unable to estimate the length of trial.

4 **XIX. DISCLOSURE OF NON-PARTY INTERESTED ENTITIES OR PERSONS**

5 Pursuant to Civil Local Rule 3-15, Epic filed its Certification of Interested
 6 Entities or Persons (Dkt. No. 7), which discloses that as of the date of filing, Tencent Holdings
 7 Limited owns more than 10% of Epic's stock, and that, other than the named parties, Tencent
 8 Holdings Limited, and Timothy Sweeney, there is no other person, firm, partnership,
 9 corporation, or other entity known by the party to have either: (i) a financial interest in the
 10 subject matter in controversy or in a party to the proceeding; or (ii) any other kind of interest that
 11 could be substantially affected by the outcome of the proceeding.

12 Google LLC and Google Payment Corp. filed their Certification of Interested
 13 Entities or Persons (Dkt. No. 31), and the other three Google-related defendants will do so prior
 14 to the status conference. Pursuant to Civil L.R. 3-15, the following listed persons, associations
 15 of persons, firms, partnerships, corporations (including parent corporations) or other entities (i)
 16 have a financial interest in the subject matter in controversy or in a party to the proceeding, or
 17 (ii) have a non-financial interest in that subject matter or in a party that could be substantially
 18 affected by the outcome of this proceeding:

- 19 • Google Commerce Ltd.
- 20 • Google Ireland Limited
- 21 • Google Asia Pacific Pte. Ltd.
- 22 • Google Payment Corp.
- 23 • Google LLC
- 24 • XXVI Holdings Inc., Holding Company of Google LLC
- 25 • Alphabet Inc., Holding Company of XXVI Holdings Inc.

1 **XX. PROFESSIONAL CONDUCT**

2 All attorneys of record have reviewed the Guidelines for Professional Conduct for
 3 the Northern District of California.

4 **XXI. OTHER ISSUES: CONSOLIDATION OF THE RELATED ACTIONS FOR
 5 PRETRIAL AND TRIAL PURPOSES**

6 Pursuant to this Court's Order dated September 18, 2020, the Parties have set
 7 forth a brief overview of their respective views on the consolidation of the *Epic*, *Carr* and *PSB*
 8 actions for pretrial and trial purposes.

9 The Parties agree that this action should *not* be consolidated into a single
 10 complaint with the Related Actions.

11 **EPIC'S STATEMENT:** *First*, time is of the essence in this case, but not in the
 12 Related Actions. As noted, Google retaliated against Epic by removing Epic's popular *Fortnite*
 13 app from the Google Play Store. *Fortnite*'s removal caused an uproar and backlash against Epic,
 14 harming Epic's reputation, goodwill, and competitive standing. The longer *Fortnite* remains off
 15 the Google Play Store, the greater the harm. Thus, a prompt trial is necessary in this case, which
 16 will require this case to proceed on a faster schedule than the Related Actions, which do not
 17 involve retaliation against any named plaintiffs.

18 *Second*, the Related Actions are putative class actions seeking monetary damages,
 19 so they will require resolution of significant issues that are irrelevant to this case, such as class
 20 certification and damages calculations. These issues will necessarily take time to resolve,
 21 slowing the resolution of Epic's claim and prejudicing Epic. *See, e.g., Torman v. Capital All.
 22 Grp.*, 2015 WL 5827404, at *2 (S.D. Cal. Oct. 5, 2015) (denying a motion to consolidate in part
 23 because "the complaints would need to be consolidated, leading potentially to another motion for
 24 class certification and causing prejudice to the plaintiffs"); *see also Snyder v. Nationstar Mortg.
 25 LLC*, 2016 WL 3519181, at *2 (N.D. Cal. June 28, 2016) ("Even if a common question exists,
 26 consolidation is not appropriate where it results in inefficiency, inconvenience, or unfair
 27 prejudice to a party." (quotations omitted)).

1 *Third*, this case and the Related Actions will be tried to different finders of fact.
 2 While the Court will decide Epic’s entitlement to equitable relief, the plaintiffs in the Related
 3 Actions have asserted claims for damages and demanded a jury trial on all issues so triable. *See*
 4 *Spurgeon v. Olympic Panel Prod. LLC*, 2008 WL 1805726, at *2 (W.D. Wash. Apr. 21, 2008)
 5 (denying a motion to consolidate in part because one case was set for a jury trial and the other
 6 was set for an earlier-in-time bench trial).

7 *Fourth*, Epic is in a different position from the plaintiffs in the Related Actions.
 8 Epic wishes to compete with Google in app distribution and in-app payment processing on
 9 Android. The plaintiffs in the Related Actions are developers or consumers, but not Google’s
 10 direct competitors in the relevant markets.

11 Epic will welcome coordination of discovery efforts between this Action and the
 12 Related Actions to the extent such discovery overlaps and that coordination does not delay
 13 discovery in this Action.

14 **GOOGLE’S STATEMENT:** Under Rule 42(a), whenever “actions before the
 15 court involve a common question of law or fact, the court may: (1) join for hearing or trial any or
 16 all matters at issue in the actions; (2) consolidate the actions; or (3) issue any other orders to
 17 avoid unnecessary delay.” Consolidation is “within the broad discretion of the district court.” *In*
 18 *re Adams Apple*, 829 F.2d 1484, 1487 (9th Cir. 1987). While Google believes that any similarly
 19 situated putative classes should be consolidated into a single complaint, it does not believe that
 20 the Related Cases need to be consolidated into a single complaint, provided the actions are
 21 coordinated for pretrial purposes, including pleadings challenges, discovery and dispositive
 22 motions, to the maximum extent possible.

23 With respect to pretrial ***coordination***, Google believes that motion practice related
 24 to threshold pleadings challenges in the Related Cases should be coordinated to the fullest extent
 25 possible. *See also* Joint Case Management Statement In Related Cases concurrently filed by
 26 Google, Mary Carr, and Pure Sweat Basketball. Google proposes a coordinated briefing schedule
 27 and modified page limitations above to ensure an efficient and organized presentation of the
 28

1 issues to the Court. Given the overlapping legal theories between the complaints filed in the
 2 Related Cases, briefing on dispositive motions in the three actions should also be coordinated to
 3 the fullest extent possible if the cases make it to that stage of the proceedings.

4 Discovery, once commenced in the Related Cases, should also be coordinated to
 5 the fullest extent reasonably possible. For example, the parties should cooperate on document
 6 production and depositions, where possible, to avoid duplication and increase efficiencies.
 7 Should the Court coordinate discovery, Google anticipates negotiating and proposing entry of a
 8 discovery coordination order to be presented one week in advance of the initial Case
 9 Management Conference, once such conference is set.

10 With respect to trial consolidation, the Court has broad discretion under FRCP
 11 42(a)(1) to join separate actions for trial if they involve a common question of law or fact. While
 12 Google believes it is premature to order a consolidated trial at this time, it generally supports
 13 efforts to streamline the presentation of issues at trial. Given the Court's broad discretion, Epic's
 14 request for a bench trial and the class plaintiffs' request for a jury trial is not a bar to
 15 consolidating issues for trial if it will serve the interests of judicial economy.

16 Despite Epic's claim that "time is of the essence" in this case, there is no actual
 17 urgency. Nor is Epic's alleged harm irreparable. Epic will not be prejudiced by consolidation
 18 because any harm Epic is suffering is entirely of its own making.

19 First, Google never "retaliated" against Epic. Epic intentionally violated
 20 Google's policies. Google was well within its rights to remove the non-compliant version of
 21 Fortnite from the Google Play store in response to Epic's breach. Although Epic claims that
 22 "[t]he longer Fortnite remains off the Google Play Store, the greater the harm," Epic can
 23 resubmit a compliant version of Fortnite and be back on Google Play in short order if it so
 24 chooses. As the court in *Epic Games v. Apple* noted in response to Epic's motion for a temporary
 25 restraining order, the "current predicament appears of [Epic's] own making." *Epic Games v.*
 26 *Apple Inc.*, 2020 U.S. Dist. LEXIS 154231, *8 (N.D. Cal. Aug. 24, 2020). Although, "[t]he
 27 sensible way to proceed is for [Epic to comply with the agreements and guidelines] and continue

1 to operate while it builds a record ... [a]ny injury that [Epic Games] incurs by following a
2 different course is of its own choosing.”” *Id.* at *9 (quoting *Second City Music, Inc. v. City of*
3 *Chicago*, 333 F.3d 846, 850 (7th Cir. 2003) (brackets in original)).

4 Second, as Epic has repeatedly publicized, Fortnite is currently available to
5 Android users by direct download from Epic’s website or through the Samsung Galaxy App
6 Store, which is preloaded on most Samsung devices.

7 Third, Fortnite is also still widely available to consumers through other portable
8 devices (e.g., Nintendo Switch, laptops) or devices that can be primarily played within the home
9 (e.g., Xbox, PlayStation, PCs).

10 Dated: October 1, 2020

11 /s Gary A. Bornstein
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Exhibit A: Epic's Proposed Discovery Plan and Schedule

Event	Deadline
Initial Case Management Conference and Start of Fact Discovery	October 8, 2020
Motion to Dismiss Opening Brief	October 22, 2020
Motion to Dismiss Opposition Brief	November 19, 2020
Motion to Dismiss Reply Brief	December 3, 2020
Complete Rule 26(a)(1) Initial Disclosures and File Stipulated ESI [Proposed] Order	November 5, 2020
(Substantial or Full) Completion of Document/Data Production	June 16, 2021
Parties' Expert Disclosures	September 27, 2021
Close of Fact Discovery	October 11, 2021
Opening Expert Reports	November 1, 2021
Rebuttal Expert Reports	December 1, 2021
Expert Discovery Cutoff	December 22, 2021
Dispositive Motions	January 5, 2022
Dispositive Motion Opposition Brief	January 26, 2022
Dispositive Motion Reply Brief	February 9, 2022
Motions <i>in limine</i> and Trial Exhibits Exchanged	January 10, 2022
Pretrial Meet and Confer	January 18, 2022
Joint Pretrial Conference Statement, Motions <i>in limine</i> , and Proposed Findings of Fact and Conclusions of Law	January 25, 2022
Oppositions to Motions <i>in limine</i>	February 1, 2022
Proposed Order on Trial Stipulations, and Witness and Exhibit Lists	February 8, 2022
Pretrial Conference and Hearing on Dispositive Motions	February 17, 2022
Trial Start	February 28, 2022